

# THE RIGHT WAY TO BEGIN THE HOMEBUYING PROCESS

# 1



Take time to meet with one or more REALTORS® to discuss your wants and needs. We prefer meeting for a casual cup of coffee. Buying a home is an expensive and time consuming process. It's important to choose someone you like and trust and it's also important to choose someone with experience in your market of interest.

## INITIAL CONSULT

# 2

Once comfortable, formalize the arrangement by officially hiring your REALTOR®. Fiduciary agency relationships in Tennessee can only be established by a written, bilateral agreement.



## FORMALIZE YOUR TEAM

# 3



You aren't ready to preview homes until you have loan pre-approval. It's important for you and your agent to understand your monthly budget as well as the complete costs involved before writing offers. Items to consider: down-payment, closing costs, deposit and inspection costs.

## OBTAIN PRE-APPROVAL

# 4

Explore the various search and notifications tools available with your REALTOR®. Remember that showing and preview protocols can change with each seller. Ensure that you and your agent are in sync with regards to communication, timelines and availability.



## BEGIN YOUR SEARCH